

**THE STARTUP PITCH: A PROVEN FORMULA TO WIN
FUNDING**

Lianne Sahm

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Address those four questions, and you will have a much higher chance of attracting funding from professional investors. Tweak the deck so that the viewer is left with 3 or 4 most important bullets.

Itsprimarypurposeistotellastory,buildexcitement,andhelpgetthatall
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Illustrateyourprimaryrevenue model.This can often be in the form of intell
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